## The Fall of the House of Experts



(The hidden role of diversity in innovative organizations)

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## How to influence the future...

- BIO + POLITICS
  - Rational choice is dead
- ? Networks
- Emotional and Social life of Information

## Evolution

- Sexual politics
- Conflict
- Political communication
- Health

### Drugs and the Brain



### **BIO + POLITICS** Many of our models are biologically motivated. Correct?

- Rational choice is dead
- ? Networks
- Emotional and Social life of information
- Prugs and the Brain
- ? Evolution
  - Conflict
  - Political communication



#### BIO + POLITICS

### Rational choice - of the individual - is dead Role of emergent properties in systems

#### ? Networks

Emotional and Social life of information

### ? Evolution

- Conflict
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- Prugs and the Brain



- BIO + POLITICS
- Rational choice (of the individual) is dead
- ? Networks Emotional and Social life of information Decentralized systems - How they work? What is the role of emotions in a complex system?

### ? Evolution

- Conflict
- Political communication
- Prugs and the Brain



- BIO + POLITICS
- Rational choice (of the individual) is dead
- Networks Emotional and Social life of information

**Evolution:** Conflict - Communication - Cooperation A more realistic story of Nature (and everything else)

- Stages of evolution by development
- Two roles of diversity
- Complexity and selection



# **Questions to Follow**

Answer them for your area.

?We'll come back to them as examples of the ideas.



## What is your Application area?

- 1. Political systems
- 2. Organizational systems
- 3. Social systems
- 4. Economic Systems
- 5. Combination of the above



## Does your system evolve?

1. Evolution is random and unpredictable

- Evolution as dynamic and changing states, but with little prediction.
- 2. There is progress, but only over long times
  - The system does not make sense on the short term, but does on the long term.
- *3.* Progress continually occurs, except for episodic failures

# **Diversity**?

- 1. One homogenous system
  Same behavior is observed uniformly.
- 2. Diverse, but tightly coupled
  - Different rules apply, but parts are highly interdependent.
- 3. Diverse and loosely coupled
  - Change in one part does not always affect other parts.



## Competitive or Cooperative or ?

Is your system primarily driven by:

1. Competition - survival of the fittest?

**?** 2. Cooperation - Succeed by getting along

3. Methods of success change constantly

**?** 4. Other methods for success



## What is an Expert?

1. Someone that tell you by what rules to make decisions?

2. Someone that tells you what decisions to make right now (but his rules don't always work)?



## Miracle of US Productivity/Expansion?

### Miracle is due to:

- 1. Lower inventory --> lower costs
- 2. Banking coordination --> less failure
- 3. Globalization
- 4. Information revolution



### Cause of the Presidential election tie?

### **?** 1. Random occurrence

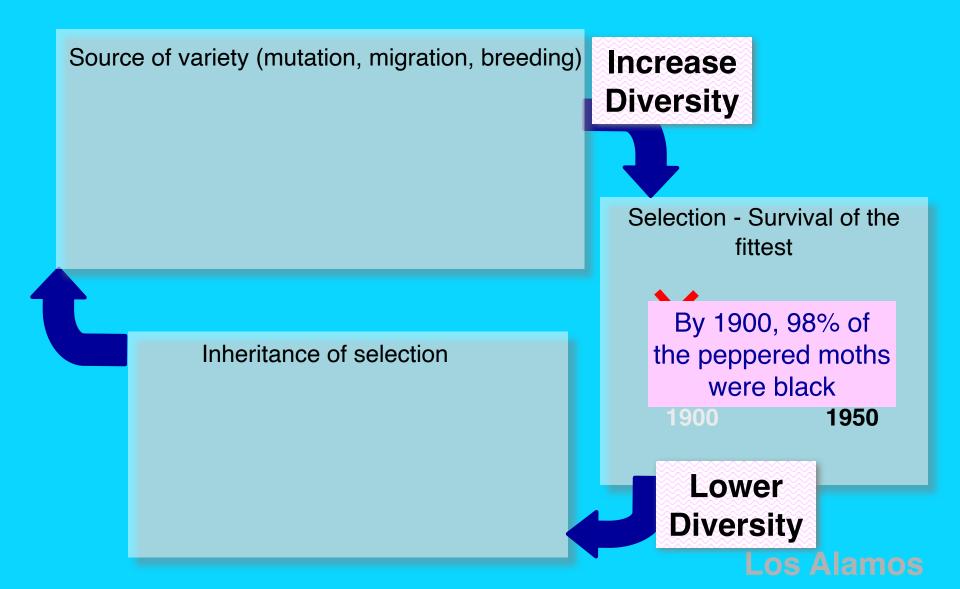
- Do the vote the next day, and it won't likely happen.
- **?** 2. Random occurrence this year
  - Do the vote again and it will likely happen, but not in 4 years.

## **?** 3. Occurred because of strong processes

 It will happen again next year under similar circumstances.



## Natural Selection and Diversity



## **Disturbing Observations**

A crisis being caused by timings for evolution based on DNA

Lamarckian Evolution (experience is heritable)

**?** Experiments by David Wilson et al.

Hard selection on a complex population fails

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## Competitive or Cooperative or ?

Is your system primarily driven by:

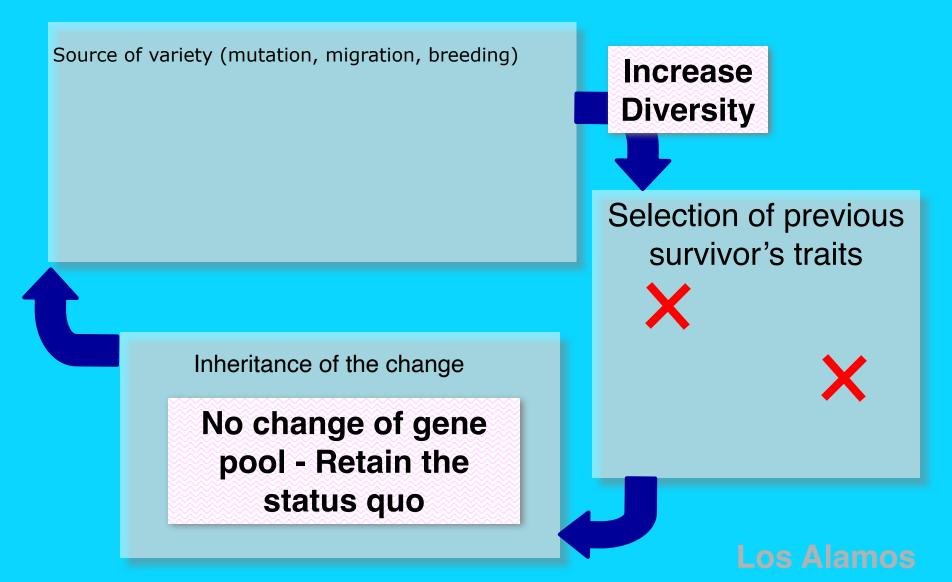
# ? 1. Competition - survival of the fittest? • Is there really failure?

2. Cooperation - Succeed by getting along
Is cooperation fixed or changing?

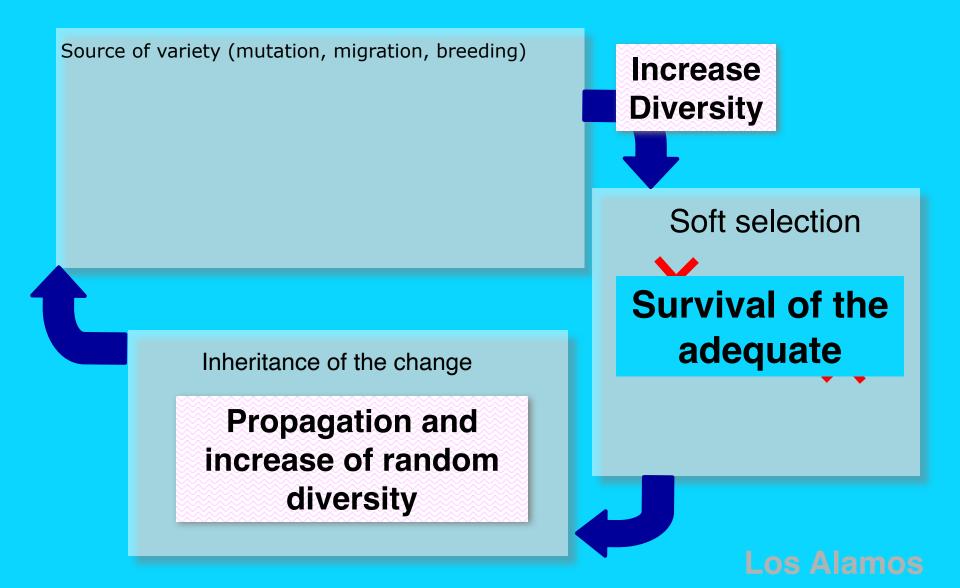
3. Methods of success change constantly



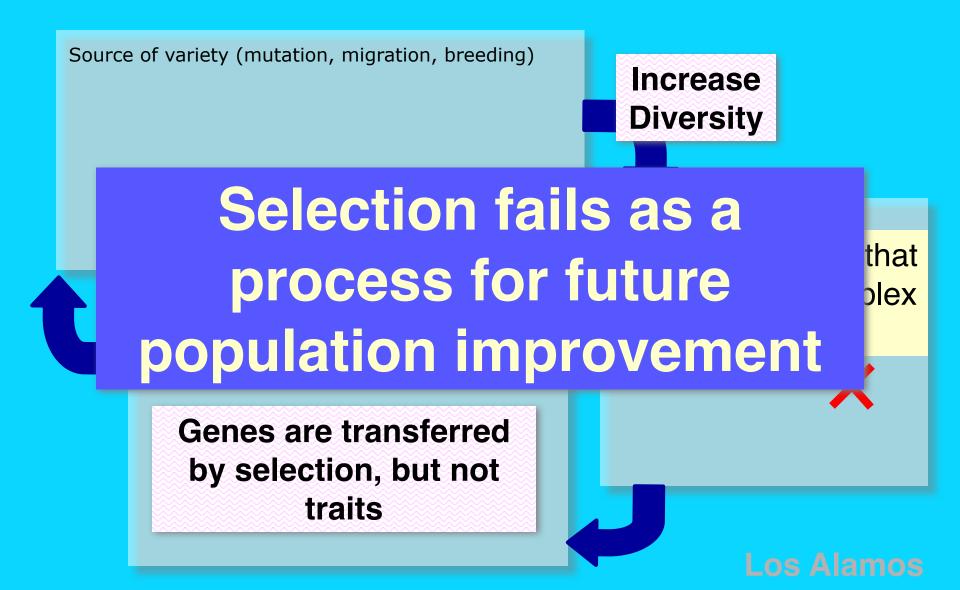
## What Happens in Stable Environments?



## What Happens to the Survivors?



### What Happens in Complex Environments?



## What is an Expert?

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# Primer on Complexity "Theory"

**Complexity:** You know what it is when you see it, but you can't define it.

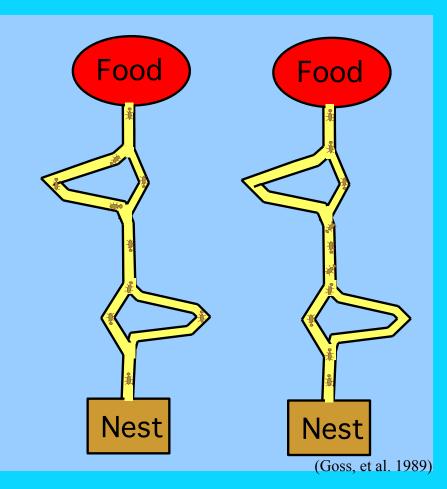
## Fundamental concepts

- Chaotic behavior *or* non-linear response
- Emergent properties
- Structure in chaos

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## Ants & Bees and Self-Organization

### Most ants foraging for food find the shortest path.



•Highly decentralized - autonomous

Individual behavior is chaotic

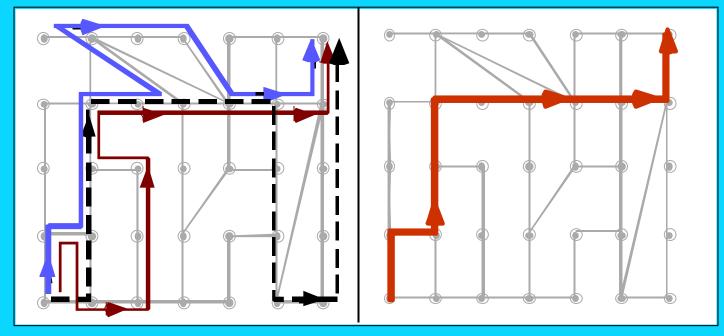
Shortest path is an Emergent property

•How does it work? (next)

•Non-linear response (later)



## How groups find the Shortest path

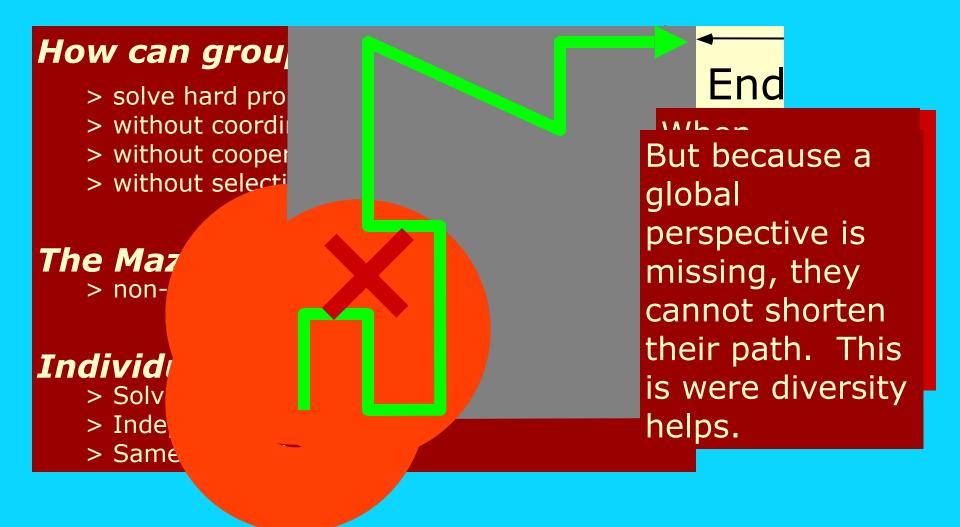


Paths of three individuals

Collective path

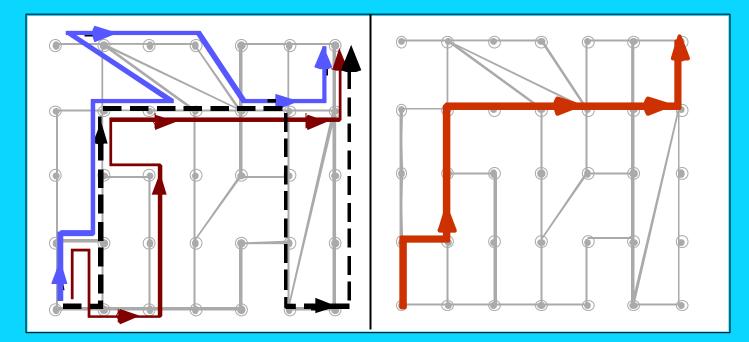
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## A Model for Solving Hard Problems



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## How groups find the Shortest path

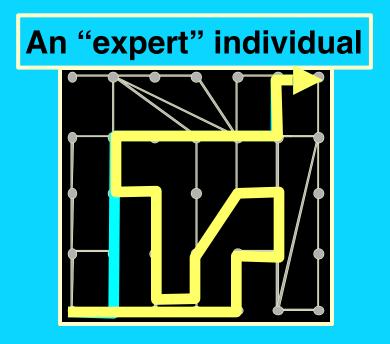


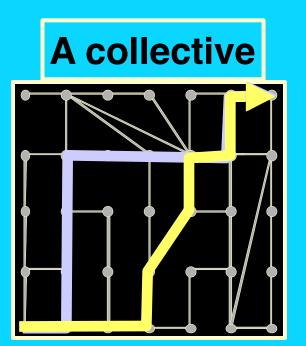
Paths of three individuals

Improved individual based on Collective path

All a consequence of solving a problem in a complex environment Los Alamos

# Noise and Robustness



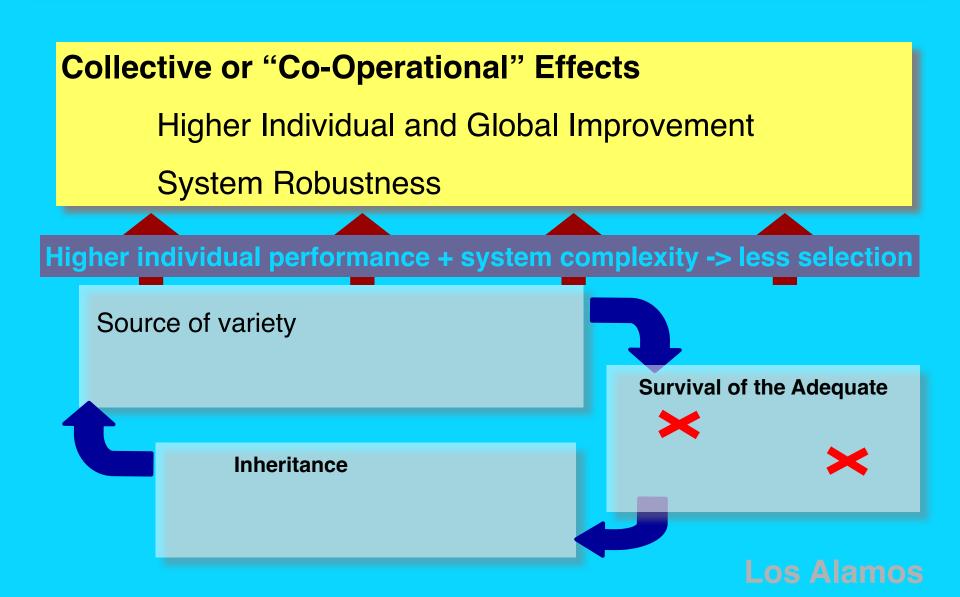


- Individuals are very sensitive to noise
  - 10 steps become 21 steps
  - Lack of experience

• Collectives are insensitive 10 steps become 9 steps Contingency from diversity

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## **Collective Action & Natural Selection**



### Important Model Results for Independent Agents

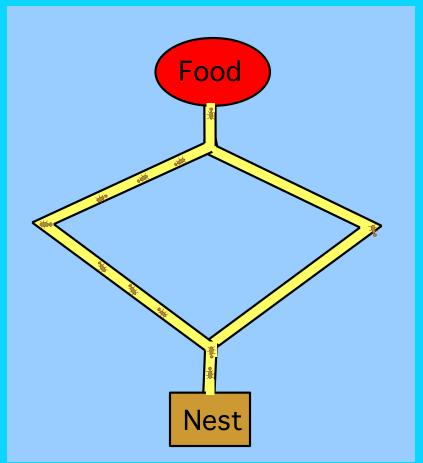
- **?** Identical capability *still* leads to a diversity of experience.
- Specific paths are chaotic; the minimum path length is robust.
- **?** Finding the shortest path is an emergent property, except for:
  - Groups of random individuals show no collective advantage. Hence, individual and collective performance are coupled.

#### **?** Indecisive agents do not express the collective advantage.

- Diversity an essential property from random processes:
  - Leads to responsive systems.
  - Leads to contingency information -> Robustness.
  - Leads to better global solutions by collective closure of paths.
- What happens now if agents evolve and interact?

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## The Problem with Collective Effects



Cooperation leads to exclusive behavior in stable environments.

Non-linear effects: Positive reinforcements can amplify small effects globally -> global chaos.

(Does this happen in markets with the "herd effect" by mass-media?)

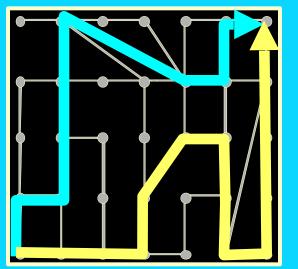
Randomness still required for global robustness.

(Deneubourg et al. 1990)

## Three stages of development

### Formative

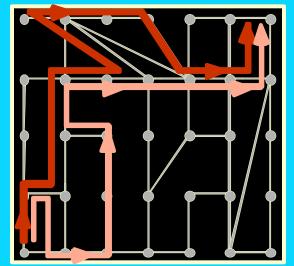
Individual development



Selection gives Agents capability, essential for the next stage.

### **Co-Operational**

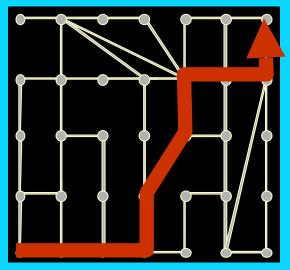
Collective improvement



Agents learn independently then share information during application

### Condensed

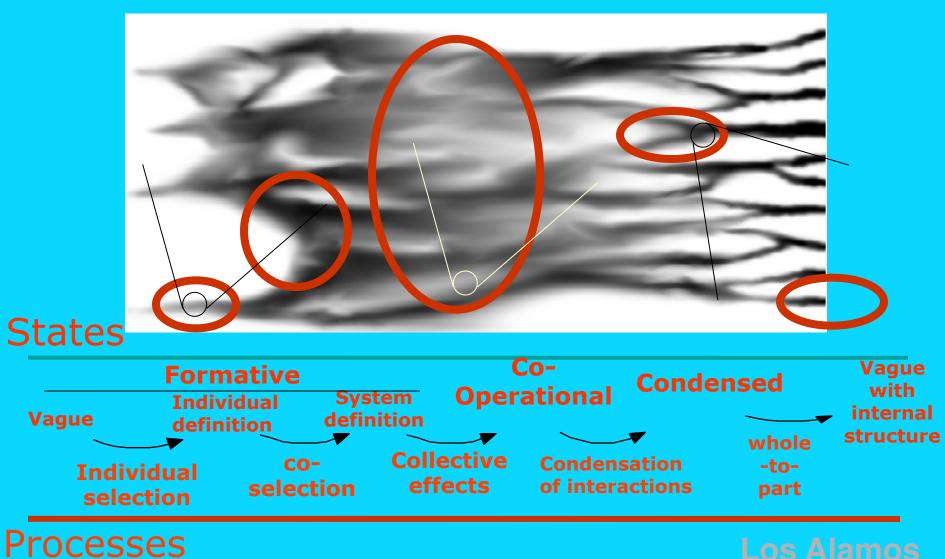
System "refinement"



Agents share during learning in a stable environment



### **Development of Interactions and Structure**



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# **Examples of Each Stage**

FormativeEarly Development of LifeLife after CatastrophesCapital investment marketsArtificial Life StudiesIdea creation

Our perception is that many systems are competitive and selective. Co-Operational Most ecosystems Large organizations Free economies Modern battlefields Power grids Optimal Brain function Social Evolution

This is the "sweet spot" of Life.

Condensed

Old ecosystems Stagnant economies Old minds Centralized Political systems

Condensed systems may be "reborn" by universally adapting exclusive structures.



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### **?** 1. Random occurrence

• Do the vote the next day, and it won't likely happen.

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## Exit Polls from Nov. 7









Even though "my view" was not in agreement.



### Why care about Emergent properties? Researching Bee Talk

	Ì	
first dou		Third day
First day	Second day	Third day

Prediction is a useful capability for bees.

But where is the prediction taking place?

#### Where is memory located?

Bee memory - 1 week

Bee life - 6 week. Hive memory - 12 weeks.

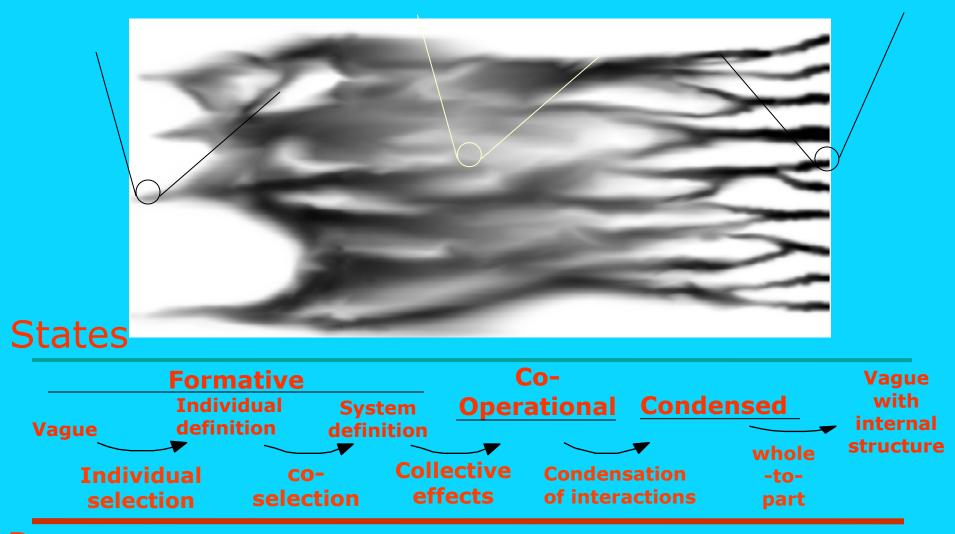
Why are social insects so disturbing? Who is (are) the Organism? Higher performance without selection Lack of understanding of the mechanisms

Do economies/market express the same mysteries?

# Miracle of US Productivity?

- Informal learning is the source of up to 70% of our work knowledge
  - \$1.6 million DOL study of Motorola, Boeing, Ford, etc.
  - Even though \$30-50 billion a year is spent on formal training programs.
- The US has the highest implementation of new information technology and is still growing. (Japan has the lowest implementation and is stagnating in the same global climate.)
- **?** The Information Age activates Co-Operational processes flexible information exchange and collective problem solving.
- Processes in Co-Operational stages are emergent and not easily measurable.

#### **Visual Summary**



Processes

# Examples of these ideas

- **?** Book referral at Amazon.com: "Others who bought this, also bought..." Best example of emergent knowledge creation by individuals doing their own thing (buying) for the benefit of all. It captures the unique capabilities of the Web (see http://ishi.lanl.gov/symintel). It captures weak signals of preferences across a very diverse population.
- **?** Many say the the Web is destructive to the social fabric.
  - But, the Web is an emergent solution to a social problem: individual isolation and lack of community.
- **Why weren't we better able to predict the REAL dangers of Y2K?** Because we really don't know how society/economy works and how sensitive it is to local failure.
- **?** LTCM story (When Genius Failed by Roger Lowenstein) See New Yorker article on the Financial Page 10/6/00.
- **Characterization** Knowledge management in the Intelligence community (IC) The IC was an early adopter of Information Technology. After about five years of poor returns on investment, they concluded that they had engineered out the most important component: people. (See http://ishi.lanl.gov/Documents/coll-conf.summary.html)
- **?** .Coms: In the future, we will view this time as an explosion of innovation Fueled by the information revolution, which was fueled by .Coms, which was fueled by the Info...

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# Summary

- Thinks of systems as having stages, each with unique properties and processes.
- ? Apply Co-operational processes to solve hard problems.
- Consider emergent properties and processes.

Some of the "features" that you attribute to individuals may be global properties or global properties that have been captured in the individual.



# Weak-Signals - ishi.lanl.gov

**?** More information about the talk at http://ishi.lanl.gov

For a brief summary, see the paper at http://ishi.lanl.gov/Documents1.html: Developmental Insights into Evolving Systems: Roles of Diversity, Non-Selection, Self-Organization, Symbiosis by N.L. Johnson (2000). In Artificial Life VII, M. Bedau et al., Eds. MIT Press, Cambridge. (A detailed paper will be posted about Nov. 2000.)

#### General description of "Complexity" in economics.

See the introduction in: Arthur, W. B., S. N. Durlauf, et al., Eds. (1997). <u>The Economy</u> <u>As an Evolving Complex System II</u>. Boulder, Perseus Books.

On revolution taking place in Artificial Intelligence:

Pfeifer, R. and C. Scheier (1999). Understanding Intelligence. Cambridge, MIT Press.

Innovation in Industry, a case study:

 Mandeles, M. D. (1998). <u>The Development of the B-52 and Jet Propulsion: A case study</u> <u>in organizational innovation</u>. Maxwell Air Force Base, Air University Press.
 (Also see viewgraphs at http://ishi.lanl.gov/Documents/coll-conf.summary.html)

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